

V. MARCINE JOHNSON

P. O. Box 965248
Marietta, GA 30066
E-mail: mjatas@bellsouth.net

Cell/Pager: (770) 310-3474
Office: (770) 924-8786
Fax: (770) 592-5053

PROFESSIONAL EXPERIENCE

Accounting & Tax Advisory Services Inc – Atlanta, GA **OWNER/PRESIDENT**

2004-Current
1996 – 2001

Provide CFO/Controller duties for companies with diverse business operations in the areas of property management, distribution, services, construction, manufacturing and retail operations that have limited resources.

Provide general accounting functionality (record keeping services with management skill).

Supervise MIS and software selections and applications and accounting staff and office personnel;

Manage cash and banking relationships; Supervised special projects as needed for better management.

Prepare and review financial statements and reconciliations; Substantiate tax compliance and prepare tax schedules and returns; Prepare budgets and perform audit functions as needed.

Business Consulting Group, LLC – Atlanta, GA **PARTNER**

2001 - 2004

Formed this professional practice, along with my partner, in August 2001. We serve a diverse range of clients and provide full accounting and tax services, consulting, interim CFO projects and general business planning.

Gunold+Stickma of America, Inc., Distributor – Kennesaw, GA **Gunold Technology, Inc., Value Added Reseller** **Sulky of America** **CONTROLLER**

1992 - 1996

Managed 3 business entities, (2 corporations and 1 partnership) having annual sales of \$14M, \$4M, and \$5.4M respectively including audit responsibilities.

Selected new software application and scheduled implementation of modules for better inventory management.

Managed cash transfers, wires, foreign currency, multi-company transactions, lines of credit, and notes.

Provided financial perspective for cash, cost, expected revenues, and vendor relationships for new product lines and business activities.

Supervised 7 employees in daily operations, including payroll, human resources, accounts receivable and payable, credit, inventory, and management information systems.

Analyzed monthly profit/loss variances, balance sheet accounts and days sales outstanding with suggestions for corrective action and increased profitability and improved cash flow.

Handled distribution of partnership profits in compliance with bank covenants.

**Structured Data Systems, Value Added Reseller - Norcross, GA.
SALES CONSULTANT**

1991 - 1992

Provided management consulting services.
Implemented MRP software general ledger financial portion for manufacturing business.
Managed 30 accounts with their implementation of new financial applications, spreadsheets, hardware, support and management concerns.
Trained & Demonstrated 6 software applications including Southware, Symix, R&D (job cost), and Unisys Word to sales prospects.

**Astroturf® Industries, Construction and Manufacturing – Dalton, GA & St. Louis, MO
All Pro, Inc., Construction and Manufacturing
CONTROLLER/ASSISTANT CONTROLLER**

1988 - 1990

Managed 2 companies with annual sales of \$36.5M including manufacturing costs and job costs with audit responsibilities including inter-company transactions.
Managed cash forecasting, non-related multi-company transactions and funds transfer for 10 accounts using electronic banking processes plus established temporary banking relationships for field personnel cash needs.
Analyzed balance sheet accounts and G&A for variance and reconciliation;
Compiled percent of completion for revenue recognition, job cost and manufacturing variances, and German management reports.
Supervised 9 employees performing union, non-union and salary payroll, accounts receivable and payable, manufacturing cost and job cost, sales/use tax and payroll tax returns for 40 states and Canada.
Managed \$3.8M in fixed assets.
Controlled subcontractor activity and job billings in compliance with AIA.
Selected & Implemented new software system including conversion scheduling for better analysis of job costing.

**Dixie Yarns, Inc., Manufacturing - Chattanooga, TN
ACCOUNTING MANAGER
ASSISTANT/SENIOR ACCOUNTANT
FIXED ASSET MANAGER**

1976 - 1987

Analyzed monthly income and cost variances for 34 operating centers, weekly inventories for 3 divisions with 15 product categories, G&A budget variances, quarterly inventory reconciliation, employee accounts receivable, general ledger accounts, and operating and capital leases.
Managed \$133M fixed asset for 20 operating centers with \$12M annual capital budget including working with both state and federal tax incentives, regulations, and compliance.
Prepared capital budget for 34 cost centers, G&A budget, property tax returns and sales and use tax returns for 7 states, weekly bank reconciliation for 4,000 employees, and management reports as requested.
Supervised 6 accounts payable and 2 accounts receivable personnel.
Handled conversion of fixed assets information and accounts receivable to new software system.
Managed schedules required for annual audit and assisted in preparation of 10k SEC filings after IPO.

EDUCATION, TRAINING, AND CERTIFICATIONS

University of Tennessee, Chattanooga 12/87	Business Administration, Accounting
Certified Public Accountant	Passed 5/98
Certified Management Accountant	Passed Economics, Financial Reporting, Auditing Management Reporting & Analysis, & Behavioral Issues with Part V – Decision Analysis Pending

Software/Hardware Experience:

Microsoft Office - Word, Excel, Power Point, Access; Lotus Suites 123, Word Pro, WYSWYG; On-line - WEB; Quattro Pro; Word Perfect 6.0;
JD Edwards; Mapics, Prism, D&B previously McCormack Dodge, Southware Excellence; Pro IV Accountant; R&D Financial; Peachtree Accounting; Quick Books & Quick Books Pro; DACEasy; In house Custom Programming;
DEC VAX 4000; Unisys; RISC 6000; AS400; Pathworks; Lantastic; Unix; Windows 95 & 98 and Windows NT.

To enhance my professional background, I have participated in seminars for computers, personnel supervision and training, time and management skills, speed-reading, tax, and memory enhancement. I have prepared 1120 & 1120S corporate returns, partnership, sole proprietor, estate, homeowner associations and individual tax returns for over 15 years and stay abreast of the tax treatment for different entities.

PROFESSIONAL MEMBERSHIPS

Institute of Management Accountants	President, President Elect, Vice President, Secretary, Treasurer, Director of Program Roster, Director of Community Relations
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COMMUNITY SERVICE

Festival of Trees Treasury	Girl Scout Leader	Battered Women & Children
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References available **upon** request.